

Tbilisi, 25 April to 7 May 2010

<u>PROGRAM</u>		Module 1: Negotiation Processes <i>Prof. Paul Meerts</i>		Module 2: Trade Policy and the WTO <i>Prof. John Cuddy</i>				
		Sunday 25 April	Monday 26 April	Tuesday 27 April	Wednesday 28 April	Thursday 29 April	Friday 30 April	Saturday 1 May
Schedule			Introduction to Negotiation Processes	Strategy and Tactics	Introduction to International Trade Policy Analysis	The Instruments of Trade Policy	Agriculture in the WTO	Services in the WTO
9.00-10.30								
10.30-10.45 Coffee Break		10.00 Welcome at GFSIS						
10.45-12.00			Distributive Bargaining	Skills and Styles	continued	continued	continued	continued
12.00-14.00		Lunch	Lunch with Prof. Meerts		Lunch with Prof. Cuddy			
14.00-15.30		Tbilisi tour	Integrative Bargaining	Multilateral Bargaining	Practical Exercises	Practical Exercises	Practical Exercises	Practical Exercises
15.30-15.45 Coffee break								
15.45-17.00	Arrival participants from Azerbaijan		Mixed Bargaining	Wrap-up and Conclusion	continued	continued	continued	continued
Evening session	20.00 <i>Informal welcome dinner</i> Restaurant Tsiskvili, Dighomi Massive, Akaki Beliashvili str.		19.00 <i>Welcome reception Ministry of Foreign Affairs</i>	19.00 <i>Dinner and Billiard</i>		18.30-19.30 Public lecture Prof. Cuddy "The Doha Trade Round: Worth Waiting For?" <i>University of Georgia (Kostava str. 77)</i>	18.15-20.00 Communication <i>Marie-Antoinette Orsini and Céline Glutz</i>	

**18th Capacity Building in International Relations training course
 for government officials from Georgia and Azerbaijan**

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	Module 2: Trade Policy and the WTO <i>Prof. John Cuddy</i>		Day trip/ Introduction to Module 3 <i>Maria-Alejandra Alvarez</i>	Module 3: Multilateral Negotiations: Specificities of Trade Negotiations at the WTO <i>Maria-Alejandra Alvarez</i>	Module 4: Diplomacy and Evaluation <i>Dr. Daniel Warner</i>	
Schedule	Sunday 2 May	Monday 3 May	Tuesday 4 May	Wednesday 5 May	Thursday 6 May	Friday 7 May
9.00-10.30	Current Issues in the WTO (I) – NAMA, Competition Policy, Anti-Dumping, Subsidies and Countervailing Measures	Current Issues in the WTO (II) – Environment, Technical Barriers to Trade	<i>Day trip (10.00-15.00)</i>	WTO Negotiation Simulation	Multilateral Diplomacy	Group Debrief
10.30-10.45 Coffee break						
10.45-12.00	continued	continued		continued	continued	continued
12.00-14.00				Lunch with Ms. Alvarez	Lunch with Dr. Warner	
14.00-15.30	Practical Exercises	Practical Exercises		continued	Georgia Foreign Policy Minister, Government of Georgia	Individual Debrief (10 mins each)
15.30-15.45 Coffee break						
15.45-17.00	continued	continued		Debriefing and Wrap-up	Press Conference	
Evening session		18.30-19.30 Roundtable: Issues around WTO accession: experiences of Azerbaijan and Georgia <i>Marika Gabunia, Shovgi Mehdizade</i>	18.00-20.30 Module 3: WTO Negotiation Simulation: Introduction <i>Maria Alejandra Alvarez</i>		19.30 <i>Reception by CABIR alumni Council of Georgia for all participants and alumni</i>	19.00 <i>Final Dinner</i>